Sudden cardiac arrest (SCA) strikes approximately 340,000 people in the U.S. every year and less than 5% survive (chances of survival drop 10% for every minute that passes before cardiac rhythm is restored). An AED and early defibrillation program can improve survival rates, raising them as high as 60%* in some estimates.
SAVE LIVES WITH A FASTER TRAINED RESPONSE TO SUDDEN CARDIAC ARREST

An early defibrillation program is part of a commitment to the health and safety of your employees, customers, and vendors. Our AED program management covers critical elements, including the initial prescription required for purchase, routine device maintenance, and emergency care training including CPR, AED, and first aid.

If you plan on adding this life-saving technology to your facilities, we can help you implement a faster trained response to sudden cardiac arrest.

Commit to early defibrillation and give SCA victims a fighting chance

We can help you integrate AED technology with first responder training for early defibrillation. Ten minutes can be the difference between life and death. In order to maximize response success, your first responders should defibrillate the SCA victim before EMS arrives. A faster response increases the SCA victim’s chances of survival by up to 60%.*

Our AED program management adds a potentially life-saving capability to single- or multi-site businesses, non-profits, school districts, municipalities, and other organizations, with single-source implementation and management.

*Saving Sudden Cardiac Arrest Victims in the Workplace (Automated External Defibrillators), OSHA 3185-09N 2003.
Medical direction services to meet your requirements

We provide complete medical services with physician oversight for your AED program management. These services comply with federal and varying state requirements, and are designed to support improved outcomes for defibrillation during medical emergencies.

Services include:

- Prescription to meet regulations for AED purchase
- Annual review and approval of your CPR, AED, and first aid training program
- Protocols and standing orders for defibrillator use
- Compliance support for applicable regulations
- Telephone consultation with physician following device use
- Overnight arrangement for data recovery
- Post-cardiac arrest data analysis

Adding AEDs to your first response capabilities requires a new mindset — this isn’t basic first aid with bandages, swabs, or antibiotic ointments. Defibrillators are only one part of an effective resuscitation program, which also includes responder training in CPR, AED, and first aid, along with medical oversight by a physician or other authorized medical practitioner.

Motivated first responders, trained to use the appropriate technology in the shortest amount of time, improve the odds for better outcomes.
MEET OTIS™ — THE ONLINE TRAINING & INFORMATION SYSTEM

All the data and reports you need — organized, documented, and ready for distribution.

Our AED program management relies on Otis™, our Online Training & Information System, so you can administer your program online and access information on a 24/7 basis. Otis gives you the complete documentation and accountability you need for total program management, generating real-time updates on your organization’s training and certification status, plus automated reporting and tracking.

- Online device management, including AED and responder tracking
- Automatic email notification of event occurrence
- Summaries of training and medical direction requirements
- AED registration support
- Notifications on renewables — pads, batteries, and training
- Summary reports to designated contacts
American Safety & Health Institute (ASHI) and MEDIC First Aid® deliver the standardized, consistent CPR, AED, and first aid training you need, supporting vendor consolidation by combining program management with training. A single point of contact delivers total program management for every location, with all activities documented and ready for review online — delivering the accountability you need.

Our training helps your first responders build the confidence to use AED technology quickly and effectively, defibrillating the SCA victim before EMS arrives.

Retention tools keep skills sharp

- Full suite of programs, including CPR/AED, First Aid, Bloodborne Pathogens, Emergency Oxygen, and OSHA safety training
- Support for local, state, and federal regulations concerning AEDs
- Summaries for training and medical direction requirements
- Assistance with AED registration
- CPR, AED, and first aid training for employees

With training complete, your first responders can use our online retention tools to keep their CPR, AED, and first aid skills sharp:

- Passport — our mobile app for 24/7 access to lifesaving emergency care topics
- LearningLinks — quarterly refresher lessons sent via email
- Access to video review and PDF copies of student materials — dynamic, engaging content supports online learning
THE TRAINING PROGRAMS YOU NEED

Complete curriculum complies with federal and state regulations
Highly qualified instructors offer scenario-based training with evaluations and debriefings
Blended learning options improve productivity and minimize lost time
Courses ready to meet your specific workplace requirements

Instructors conduct SCA drills, testing first responders in confidence-building, hands-on scenarios that follow your emergency plan from discovery and assessment, through CPR, AED, and first aid administration, to the arrival of EMS.

Full day, half-day, or specialized topic training — one call covers it all. Our dynamic, engaging on-site programs ensure a positive learning experience for your employees, giving them the skills and confidence they need to be effective first responders.

Our most popular courses include:

- CPR, AED, and First Aid for Adults
- CPR and AED for Adults, Children, and Infants
- Bloodborne Pathogens
- Oxygen First Aid for Emergencies

The flexibility and cost-effectiveness of blended learning

Our blended learning options give your employees the flexibility they need to review course materials online at their convenience. Combining online course reviews with hands-on evaluations and verification in the classroom delivers the cost-effective training and certification you need.

To order your AED program management, contact us at 1.800.326.0171 or nts@hsi.com.
We offer complete AED program management in comprehensive service package bundles, to make sure you have the services and support you need.

To order your program and integrate your people, training, and technology, contact us at 1.800.326.0171 or nts@hsi.com.